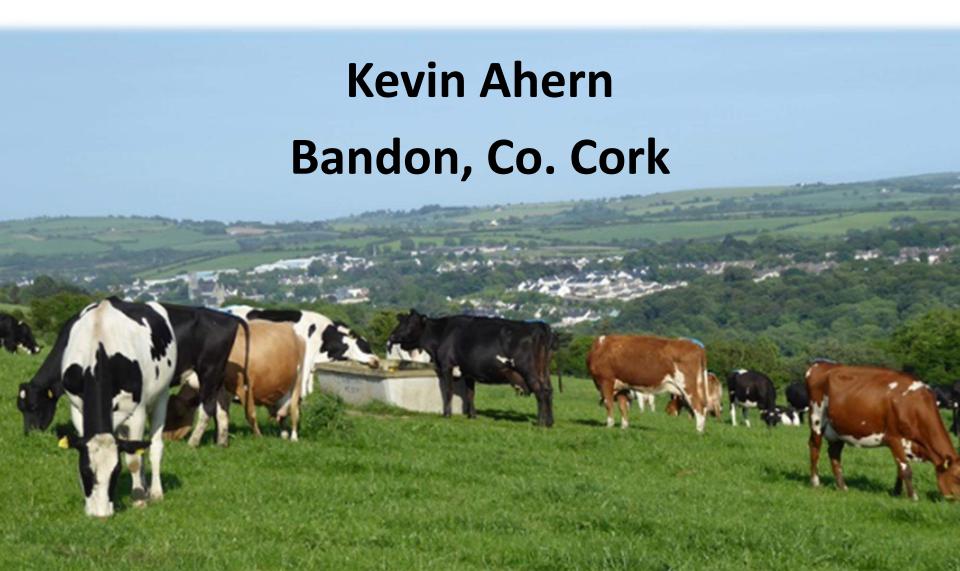
Shinagh Dairy Farm



Kevin Ahern

- Second son
- 1997 FAB graduate
- Worked in Ireland & Saudi
- 2001 Married to Jacqueline
- 2002 Managing farm in Ireland
- 2011 Shinagh

2011 Conversion

Owned by 4 West Cork Coops

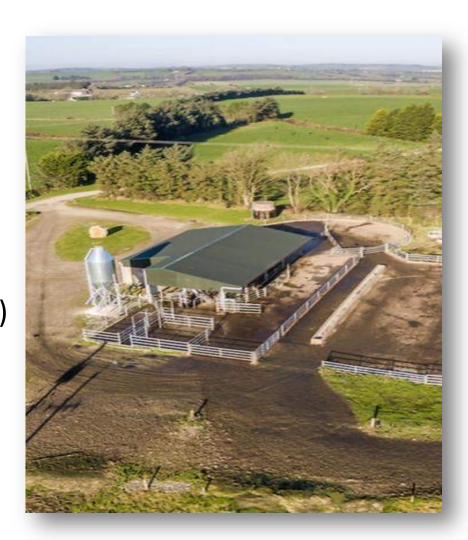
- Bandon
- Barryroe
- Drinagh
- Lisavaird

- Full land lease
- Full labour hired
- No single farm payment



Current performance

- Milking 230 cows
- Spring calving xbred
- 17t DM/ha grown
- 92,000 kg/MS (400kg/cow)
- SR 2.9LU/ha MP



The Farm Team

- One full time employee
- Students
- Casual labour
- Contractors
- Contract rearer



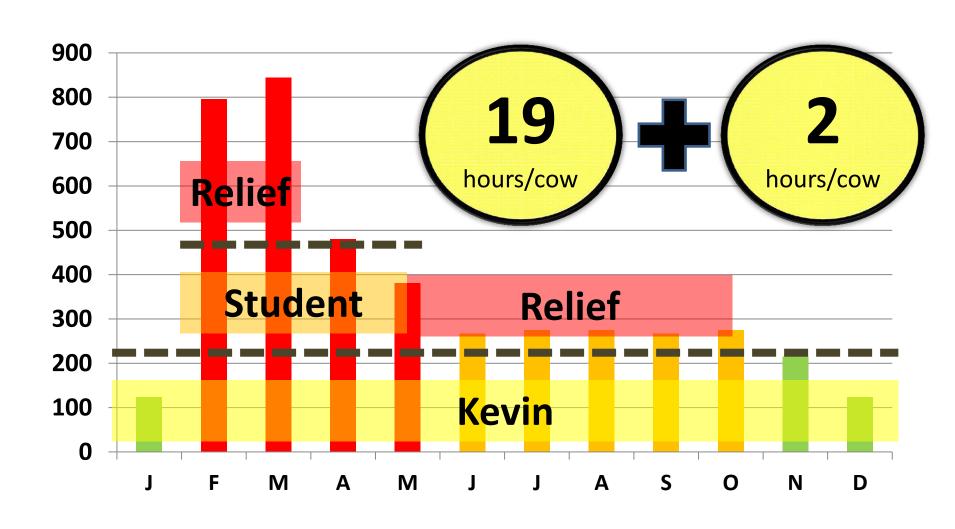
Work contracted out

- Machinery Work
 - -Silage feeding (140 hours/yr.)



- Fertilizer Spreading (120 hours/yr.)
- -Slurry spreading (220 hours/yr.)
- Cost
 - Machinery work (€35,000-€40,000/yr.)
 - Contract rearer (€35,000-€40,000/yr.)

Hours worked – total 4,322 hrs



Summary

- Similar message to David Kerr
 - Cow / grass / contractors

19 hours/cow

- Must I do everything?
 - Answer is NO